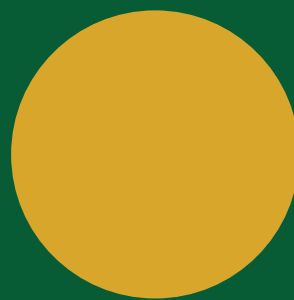


Partnership Concept Note



A collaboration framework for agricultural transformation and shared value

BRIEF · PARTNERS

Structure early partnership discussions around a shared problem, intended beneficiaries, contributions, governance, safeguards, learning, and sustainability.

How to use this resource

Use this note to prepare exploratory meetings. Replace assumptions with jointly verified evidence before any memorandum, budget, procurement, financing, or public commitment.

IMPORTANT PRACTICE NOTE

This public concept note is non-binding and contains no approved budget, investment offer, procurement commitment, or guarantee. Due diligence, authorization, legal documentation, safeguarding, and verified quotations are required.

Partnership proposition

ADECAT-MECHFARM seeks practical collaborations that connect production, mechanization, skills, enterprise, processing, markets, evidence, and responsible rural development.

The opportunity

Agricultural transformation requires more than isolated inputs. Farmers and rural enterprises need coordinated access to knowledge, appropriate technology, reliable services, finance pathways, quality systems, market relationships, and accountable delivery structures.

Potential collaboration themes

Mechanization service systems; farmer and operator training; demonstration farms; youth and women enterprise pathways; climate-smart production; post-harvest management; processing and food quality; data and learning; responsible market access; and applied agricultural education.

Principles for collaboration

Partnership quality depends on clarity before scale.

- Beneficiary needs and participation guide design.
- Roles, decision rights and resource commitments are documented.
- Safety, inclusion, safeguarding and environmental responsibilities are integrated.
- Budgets and quotations are current, traceable and approved.
- Data collection is proportionate, lawful and useful.
- Claims are evidence-based and limitations are disclosed.
- Exit, continuity and local ownership are planned from the beginning.

Partnership design canvas

Complete this worksheet in pen or digitally. Use one copy per enterprise, service, season, group, or learning session.

SHARED CHALLENGE AND EVIDENCE

PRIORITY BENEFICIARIES AND GEOGRAPHY

PROPOSED INTERVENTION AND VALUE PROPOSITION

PARTNER CONTRIBUTIONS AND DECISION RIGHTS

OUTPUTS, OUTCOMES AND INDICATORS

KEY RISKS, SAFEGUARDS AND ASSUMPTIONS

INDICATIVE TIMELINE AND DECISION GATES

SUSTAINABILITY AND EXIT PATHWAY

Illustrative governance framework

A collaboration may use a steering group for strategic decisions, a delivery team for implementation, named technical leads, a financial control process, safeguarding escalation routes, and a learning review schedule.

Due-diligence discussion

Complete this worksheet in pen or digitally. Use one copy per enterprise, service, season, group, or learning session.

LEGAL IDENTITY AND AUTHORIZATION

RELEVANT EXPERIENCE AND REFERENCES

FINANCIAL AND PROCUREMENT CONTROLS

TECHNICAL STANDARDS AND QUALITY ASSURANCE

SAFEGUARDING, INCLUSION AND GRIEVANCE MECHANISM

DATA PROTECTION AND COMMUNICATIONS APPROVAL

From concept to approved programme

Suggested gates: exploratory alignment; evidence and stakeholder consultation; technical design; risk and safeguard review; cost verification; legal and governance approval; pilot; learning review; and any evidence-based scale decision.

Put knowledge into practice.

Use this resource alongside local knowledge, qualified technical advice, safe operating procedures, and verified market information.

ADECAT-MECHFARM

Agriculture · Mechanization · Training · Enterprise · Food Security

Website: adecat-mechfarm.org

Resource reference: AM-KH-004

For programme and partnership enquiries, use the official website contact channel.